

# Part 1 - Invitation for Bid (IFB)

## Schedule 1: Bid Form

This form must be jointly and severally filled in by the Bidders and returned to VW at <u>event.hosting@volleyball.world by no later than 5:00 PM Central European Standard Time on</u> <u>14<sup>th</sup> March 2022.</u>

All required information/cell must be filled in, unless it is labelled optional. In the event that Bidders fails to fill in a relevant section and such relevant section has a minimum or default requirement, the Bidders shall be deemed to have bid the minimum or default requirement.

Event Information					
Event Title	FIVB Volleyball Men's World Championship 2022				
Suggested Event Dates (see Section C)	26 <sup>th</sup> August to 11 <sup>th</sup> September 2022				
Hosting Fee Payment Schedule	<ul> <li>1st instalment: 50% of the total Hosting Fee due upon execution of the Hosting Agreement between VW and the Local Organiser;</li> <li>2nd instalment: 50% of the total Hosting Fee due no later than 2 (two) months before the start of the Event.</li> </ul>				

Please complete the below information:

<b>A</b> 1	Principal Organize	r information
1.	Hosting Country and City	
2.	Name of Organizer/ NF	
3.	Contact Person	
4.	Email address	
5.	Contact Phone	
6.	Mobile	
7.	Federation Website	
<b>A</b> 2	Secondary Organi	zer information
1.	Hosting Country and City	
2.	Name of Organizer/ NF	
3.	Contact Person	
4.	Email address	
5.	Contact Phone	
6.	Mobile	
7.	Federation Website	
<b>A</b> 3	<b>Tertiary Organizer</b>	information
1.	Hosting Country and City	
2.	Name of Organizer/ NF	
3.	Contact Person	
4.	Email address	
5.	Contact Phone	
6.	Mobile	



7.	Federation Website	
В.	Hosting fee propo	osal
1.	Organizer hereby submits a ho USD\$	osting fee bid of
С.	<b>Proposed Event Dat</b>	es
1.	Proposed Starting Date	
2.	Proposed Ending Date	

Please complete the form below corresponding to the correct Organiser (check colors).

	Principal C	<b>Drganizer - Inform</b>	nation	
D.	Event Information			
1.	Competition Venue (name and			
	address)			
2	Type of Venue			
2. 3.	Venue Website			
4.	Venue Capacity in VB format			
5.	Height to low steel			ft/ meters
6.	Is rigging possible in venue		Yes	No 🗌
7.	Rigging hanging capacity			lbs/ kgs
8.	Do you have a FIVB approved Gerf	lor taraflex floor	Yes	No 🗌
9.	Field of play lighting power	In Lux		
10.	Existing Media Facilities in venue		Yes	No 🗌
11.	Is there a loading dock at the buildir	ng	Yes	No 🗌
12.	Does the arena have a sound syste	m and PA	Yes	No 🗌
13.	Sound system type and design			
14.	Are there VIP facilities/ Suites		Yes	No 🗌
15	Number of working rooms available			·
Ε.	<b>Training Hall Informa</b>	tion		
1.	Competition Venue (name and add			
		,		
2. 3.	Type of Venue Venue Website			
3. 4.	Stadium Capacity in Volleyball form	at		
4. 5.	Height to low steel			
<b>F1.</b>	Hotel Information (Pr	rincinal Hotel)		
1.	Name of Hotel	indipal flotely		
2.	Address			
3.	Website			
4.	Dedicated floors for the event		Yes	No 🗌



5.	Dedicated restaurant for the	Yes	No 🗌						
6.	Dedicated Gym for the ever	nt	Yes	No 🗌					
7.	Gym working hours								
8.	Is there special discounted competition weeks?	Yes	No 🗌						
9.	Distance to venue from hote	el?							
<b>F2.</b>	Hotel Informatio	n (Secondary Hotel	if needed	/b					
1.	Name of Hotel								
2.	Address								
3.	Website								
4.	Dedicated floors for the eve	ent	Yes	No 🗌					
5.	Dedicated restaurant for the	e event	Yes	No 🗌					
6.	Dedicated Gym for the even	nt	Yes	No 🗌					
7.	Gym working hours		•	•					
8.	Is there special discounted competition weeks?	pricing available to teams for non-	Yes	No					
9.	Distance to venue from hot	el?							
10.	Will shuttle service be avail	able from hotel to venue	Yes	No 🗌					
10.	Will shuttle service be avail	able from hotel to venue	Yes	No 🗌					
G.	<b>Airport Informat</b>	ion							
1.	Closest Airport								
1.				Distance and travel time from airport to KMs Mins					
2.		m airport to	KMs	Mins					
	Distance and travel time fro the venue		KMs	Mins					
2.	Distance and travel time fro	ercial Partners	KMs Association	Mins					
2. <b>H1.</b> 1.	Distance and travel time fro the venue Tentative Comm	ercial Partners		Mins					
2. <b>H1.</b> 1. 2.	Distance and travel time fro the venue Tentative Comm	ercial Partners		Mins					
2. H1. 1. 2. 3.	Distance and travel time fro the venue Tentative Comm	ercial Partners		Mins					
2. <b>H1.</b> 1. 2. 3. 4.	Distance and travel time fro the venue Tentative Comm	ercial Partners		Mins					
2. <b>H1.</b> 1. 2. 3. 4. 5.	Distance and travel time fro the venue Tentative Comm Name	Category		Mins					
2. <b>H1.</b> 1. 2. 3. 4. 5. <b>I.</b>	Distance and travel time fro the venue Tentative Comm Name Local Weather o	Category		Mins					
2. <b>H1.</b> 1. 2. 3. 4. 5. <b>I.</b> 1.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe	Category		Mins					
2. <b>H1.</b> 1. 2. 3. 4. 5. <b>I.</b> 1. 2.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall	Category Category	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu	Category Category conditions rature ments to be include	Association	Mins					
2. H1. 2. 3. 4. 5. 1. 2. J. 1. 1.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable	Category Category conditions rature iments to be include e version)	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable	Category Category conditions rature ments to be include e version) wher that the venue is available for	Association	Mins					
2. H1. 2. 3. 4. 5. 1. 2. J. 1. 2. J. 2.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue or	Category Category conditions rature ments to be include e version) wher that the venue is available for	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. 3. 3.	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue of City Map indicating venue a Draft Promotional Plan	Category Category Category Category Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions Condition Condit	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. J. 3. 4. 4. 5. 1. 2. 3. 4. 4. 5. 1. 2. 3. 4. 4. 5. 1. 2. 3. 4. 5. 4. 5. 1. 2. 3. 4. 5. 1. 2. 3. 4. 5. 5. 1. 2. 3. 4. 5. 5. 1. 2. 3. 4. 5. 5. 1. 2. 3. 4. 5. 5. 1. 2. 5. 5. 1. 2. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue of City Map indicating venue a Draft Promotional Plan Draft Event Bud	Category Category Category Category Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions rature Conditions Condition Condit	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. J. 4. K. Reven Ticket	Distance and travel time fro the venue Tentative Comm Name Local Weather O Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue ov City Map indicating venue a Draft Promotional Plan Draft Event Bud ues Sales	Category Category Category Category Conditions conditions rature Iments to be include e version) wher that the venue is available for and hotel get- Organizer 1	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. J. 1. 2. 3. 4. K. Reven Ticket Hospita	Distance and travel time fro the venue Tentative Comm Name Local Weather of Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue ov City Map indicating venue a Draft Promotional Plan Draft Event Bud ues Sales ality	Category Category Category Category Conditions conditions rature Iments to be include e version) wher that the venue is available for and hotel get- Organizer 1	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. J. 1. 2. 3. 4. K. Reven Ticket Hospita Mercha	Distance and travel time fro the venue Tentative Comm Name Local Weather C Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue ov City Map indicating venue a Draft Promotional Plan Draft Event Bud ues Sales ality andising & Licensing	Category Category Category Category Conditions conditions rature Iments to be include e version) wher that the venue is available for and hotel get- Organizer 1	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. J. 1. 2. 3. 4. K. Reven Ticket Hospita Mercha Food 8	Distance and travel time fro the venue Tentative Comm Name Local Weather C Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue ov City Map indicating venue a Draft Promotional Plan Draft Event Bud ues Sales ality andising & Licensing & Beverage	Category Category Category Category Conditions conditions rature Iments to be include e version) wher that the venue is available for and hotel get- Organizer 1	Association	Mins					
2. H1. 1. 2. 3. 4. 5. 1. 2. J. 1. 2. 3. 4. K. Reven Ticket Hospita Mercha Food 8 Sponse	Distance and travel time fro the venue Tentative Comm Name Local Weather C Minimum/ Maximum tempe Average Rainfall Mandatory docu Auto Cad of venue (editable Confirmation from venue ov City Map indicating venue a Draft Promotional Plan Draft Event Bud ues Sales ality andising & Licensing	Category Category Category Category Conditions conditions rature Iments to be include e version) wher that the venue is available for and hotel get- Organizer 1	Association	Mins					



Media sales	\$
Other Revenues	\$
Total Revenue	\$
Costs	•
Personnel Salary/Service Fee costs	\$
Accommodation Costs	\$
Catering Costs	\$
Local Transportation Costs	\$
Human Resource costs	\$
Venue Rental Costs	\$
Venue Set-up Costs (incl. tribune, furniture, scaffolding, rigging, lights,	
sound etc.)	\$
Other Venue Costs (incl. water, electricity, cleaning, waste etc.)	\$
Floor Rental and Set-up Costs (Indoor) / Sand Costs (Beach)	\$
Sports Equipment Costs	\$
Competition Technology Costs	\$
Logistics Costs	\$
Television Set-up and Production Costs	\$
Entertainment & Engagement Costs (Incl. LED Boards, Giant screen,	
DJ, MC etc.)	\$
Medical Costs	\$
Risk Management / Safety Costs	\$
Accreditation Costs	\$
Sponsorship Delivery Costs	\$
Consumer Area & Activities Costs	\$
VIP/Hospitality Costs	\$
Licensing & Merchandising Costs	\$
Ticketing Costs	\$
Commissions	\$
Marketing & Communications Costs	\$
Digital Costs	\$
Media Costs	\$
Prize Money	\$
Promoter / Organiser Fees	\$
Ceremonies	\$
Side events	\$
Data Collection costs	\$
Miscellaneous Costs	\$
Others	\$
Total Costs	\$
Net Profit (Loss)	\$

	Secondary	Organizer - Information
D.	Event Information	
1.	Competition Venue (name and address)	
2.	Type of Venue	
3.	Venue Website	
4.	Venue Capacity in VB format	
5.	Height to low steel	ft/ meters
6.	Is rigging possible in venue	Yes No

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7.	Rigging hanging capacity Ibs/ kgs						
8.	Do you have a FIVB approved Gerflor taraflex floor	Yes	No				
9.	Field of play lighting power In Lux						
10.	Existing Media Facilities in venue	Yes	No 🗌				
11.	Is there a loading dock at the building	Yes	No				
12.	Does the arena have a sound system and PA	Yes	No 🗌				
13.	Sound system type and design						
14.	Are there VIP facilities/ Suites	Yes	No				
15	Number of working rooms available						
Ε.	Training Hall Information						
1.	Competition Venue (name and address)						
2.	Type of Venue						
3.	Venue Website						
4. 5.	Stadium Capacity in Volleyball format Height to low steel						
<b>F1.</b>	Hotel Information (Principal Hotel)						
1.	Name of Hotel						
2.	Address						
3.	Website						
4.	Dedicated floors for the event	Yes	No 🗌				
5.	Dedicated restaurant for the event	Yes	No				
6.	Dedicated Gym for the event	Yes	No				
7.	Gym working hours		1				
8.	Is there special discounted pricing available to teams for non-	Yes	No 🗌				
9.	competition weeks?     Yes      No        Distance to venue from hotel?     Ves      Ves						
<b>F2.</b>	Hotel Information (Secondary Hotel if	noodod	D .				
1.	Name of Hotel	necucu					
2.	Address						
3.	Website						
4.	Dedicated floors for the event	Yes	No 🗌				
5.	Dedicated restaurant for the event	Yes	No				
6.	Dedicated Gym for the event	Yes	No				
7.	Gym working hours	1	1				
8.	Is there special discounted pricing available to teams for non- competition weeks?	Yes	No				
9.	Distance to venue from hotel?						
10.	Will shuttle service be available from hotel to venue	Yes	No				
10.	Will shuttle service be available from hotel to venue	Yes	No 🗌				



G.	<b>Airport Information</b>	n					
1.	Closest Airport						
2.	Distance and travel time from airport to KM the venue			Ms		Mins	
H1.	<b>Tentative Comme</b>	rcial	Partne	ers			
	Name	Catego	ſy	ŀ	Assoc	iation	
1.							
2.							
3.							
4.							
5.							
I. –	Local Weather co		ons				
1.	Minimum/ Maximum temperate	ure					
2.	Average Rainfall						
J.	Mandatory docum		to be	include	d		
1.	Auto Cad of venue (editable ve						
2.	Confirmation from venue owne		e venue is	available for	the e	vent	
3.	City Map indicating venue and	hotel					
4.	Draft Promotional Plan						
Κ.	Draft Event Budge	et- O	rganiz	er 2			
Reven	ues			Indicate Curre	ency:		
Ticket	Sales				\$		
Hospit					\$		
Mercha	andising & Licensing				\$		
Food 8	& Beverage				\$		
	orship sales				\$		
	nment & Host City Funding				\$		
Media					\$		
Other	Revenues				\$		
			Τ	otal Revenue	• \$		
Costs							
	nnel Salary/Service Fee costs				\$		
	modation Costs				\$		
	ng Costs				\$		
	Transportation Costs				\$		
	n Resource costs				\$		
	Rental Costs				\$		
	Set-up Costs (incl. tribune, furn	iture, sc	affolding, r	rigging, lights,			
sound	,			ta ata )	\$		
	Venue Costs (incl. water, electric				\$		
	Rental and Set-up Costs (Indoor	) / Sand	Costs (Be	acn)	\$		
	Sports Equipment Costs			\$			
Competition Technology Costs			\$				
	Logistics Costs			\$			
	sion Set-up and Production Cost ainment & Engagement Costs (I		Boordo (	Piont coroon	Φ		
DJ, MC		IIUI. LEU	boards, C	Siant Screen,	\$		
	al Costs				\$		
	lanagement / Safety Costs				\$		
	ditation Costs				\$		
	orship Delivery Costs				\$		
	mer Area & Activities Costs				\$		
201100					·Ψ		



VIP/Hospitality Costs	\$
Licensing & Merchandising Costs	\$
Ticketing Costs	\$
Commissions	\$
Marketing & Communications Costs	\$
Digital Costs	\$
Media Costs	\$
Prize Money	\$
Promoter / Organiser Fees	\$
Ceremonies	\$
Side events	\$
Data Collection costs	\$
Miscellaneous Costs	\$
Others	\$
Total Costs	\$
Net Profit (Loss)	\$

	Tertiary C	<b>Organiz</b>	er - Inform	ation	
D.	Event Information				
1.	Competition Venue (name and				
	address)				
2.	Type of Venue				
3.	Venue Website				
4.	Venue Capacity in VB format				
5.	Height to low steel				ft/ meters
6.	Is rigging possible in venue			Yes	No 🗌
7.	Rigging hanging capacity				lbs/ kgs
8.	Do you have a FIVB approved Ger	flor taraflex f	loor	Yes	No 🗌
9.	Field of play lighting power	In Lux		<u>.</u>	
10.	Existing Media Facilities in venue			Yes	No 🗌
11.	Is there a loading dock at the buildi	ng		Yes	No 🗌
12.	Does the arena have a sound syste	em and PA		Yes	No 🗌
13.	Sound system type and design				
14.	Are there VIP facilities/ Suites			Yes	No 🗌
15	Number of working rooms available			-	
E.	<b>Training Hall Informa</b>	ation			
1.	Competition Venue (name and add	lress)			
0					
2. 3.	Type of Venue Venue Website				
3. 4.	Stadium Capacity in Volleyball form	nat			
4. 5.	Height to low steel	iut			
<b>F1.</b>		ringing			
	Hotel Information (P	mulpa	notel)		
1.	Name of Hotel				



2.	Address							
3.	Website							
4.	Dedicated floors for the event					Yes	No 🗌	
5.	Dedicated restaurant for the e	event				Yes	No 🗌	
6.	Dedicated Gym for the event					Yes	No 🗌	
7.	Gym working hours						1	
8.	Is there special discounted pr competition weeks?	icing avai	ilable to t	eams for non	1-	Yes	No 🗌	
9.	Distance to venue from hotel?	>						
<b>F2.</b>	<b>Hotel Information</b>	(Sec	onda	ry Hote	l if	needed	l)	
1.	Name of Hotel							
2.	Address							
3.	Website							
4.	Dedicated floors for the event	t				Yes	No	
5.	Dedicated restaurant for the e	event				Yes	No 🗌	
6.	Dedicated Gym for the event					Yes	No 🗌	
7.	Gym working hours						-	
8.	Is there special discounted pr	icing ava	ilable to t	eams for nor	۱-	Yes	No 🗆	
9.	competition weeks? Distance to venue from hotel	>				100	110	
10.						No 🗌		
10.	Will shuttle service be available from hotel to venue			Yes	No 🗆			
G.	Airport Information							
1.	Closest Airport							
2.	Distance and travel time from the venue	airport to	)		KMs			Mins
H1.	Tentative Comme	ercial	Partr	ers				
		Catego			Ass	ociation		
1.								
2. 3.								
3. 4.								
5.								
Ι.	Local Weather co	onditio	ons					
1.	Minimum/ Maximum tempera	ture						
2.	Average Rainfall							
J.	Mandatory docur		to De	einciud	ed			
1. 2.	Auto Cad of venue (editable v Confirmation from venue own		e venue	is available fo	or the	event		
3.	City Map indicating venue and					01011		
4.	Draft Promotional Plan							
Κ.	Draft Event Budg	et- O	rgania	zer 3				
Reven				Indicate Cu	rrenc			
Ticket	Sales					\$		



Merchandising & Licensing     \$       Food & Beverage     \$       Sponsorship sales     \$       Government & Host City Funding     \$       Media sales     \$       Other Revenues     \$       Total Revenue     \$       Costs     \$       Personnel Salary/Service Fee costs     \$       Accommodation Costs     \$       Coatts     \$       Local Transportation Costs     \$       Coatts     \$       Local Transportation Costs     \$       Venue Rental Costs     \$       Venue Rental Costs     \$       Venue Rental Costs     \$       Other Venue Costs (incl. water, electricity, cleaning, waste etc.)     \$       Floor Rental and Set-up Costs (Indoor) / Sand Costs (Beach)     \$       Sports Equipment Costs     \$       Competition Technology Costs     \$       Logistics Costs     \$       Television Set-up and Production Costs     \$       Entertainment & Engagement Costs (Incl. LED Boards, Giant screen,       DJ, MC etc.)     \$       Medical Costs     \$       Risk Management / Safety Costs     \$       Consumer Area & Activities Costs     \$       ViPHospitality Costs     \$       Licensing & Merchandising Costs     \$	Hospitality	¢
Food & Beverage       \$         Sponsorship sales       \$         Government & Host City Funding       \$         Media sales       \$         Other Revenues       \$         Costs       \$         Personnel Salary/Service Fee costs       \$         Accommodation Costs       \$         Catering Costs       \$         Local Transportation Costs       \$         Human Resource costs       \$         Venue Rental Costs       \$         Venue Rental Costs (incl. tribune, furniture, scaffolding, rigging, lights, sound etc.)       \$         Other Venue Costs (incl. water, electricity, cleaning, waste etc.)       \$         Floor Rental and Set-up Costs (Indoor) / Sand Costs (Beach)       \$         Sports Equipment Costs       \$         Consumer Area & Activities Costs       \$         Television Set-up and Production Costs       \$         Entertainment & Engagement Costs (Incl. LED Boards, Giant screen, D.)       \$         D, MC etc.)       \$         Medical Costs       \$         Sponsorship Delivery Costs       \$         Consumer Area & Activities Costs       \$         VP/Hospitality Costs       \$         Consumer Area & Activities Costs       \$	Hospitality	\$
Sponsorship sales     \$       Government & Host City Funding     \$       Media sales     \$       Other Revenues     \$       Other Revenues     \$       Total Revenue       Personnel Salary/Service Fee costs     \$       Accommodation Costs     \$       Catering Costs     \$       Local Transportation Costs     \$       Local Transportation Costs     \$       Venue Rental Costs     \$       Venue Rental Costs     \$       Venue Rental Costs     \$       Venue Rental Costs     \$       Venue Set-up Costs (incl. tribune, furniture, scaffolding, rigging, lights, sound etc.)     \$       Other Venue Costs (incl. water, electricity, cleaning, waste etc.)     \$       Floor Rental and Set-up Costs (Indoor) / Sand Costs (Beach)     \$       Competition Technology Costs     \$       Logistics Costs     \$       Television Set-up and Production Costs     \$       Entertainment & Engagement Costs (Incl. LED Boards, Giant screen, DJ, MC etc.)     \$       Medical Costs     \$       Risk Management / Safety Costs     \$       Consumer Area & Activities Costs     \$       VIP/Hospitality Costs     \$       Licensing & Merchandising Costs     \$       Digital Costs     \$ <td< td=""><td></td><td></td></td<>		
Government & Host City Funding       \$         Media sales       \$         Other Revenues       \$         Costs       \$         Personnel Salary/Service Fee costs       \$         Accommodation Costs       \$         Local Transportation Costs       \$         Human Resource costs       \$         Venue Rental Costs       \$         Venue Rental Costs       \$         Venue Rental Costs (incl. tribune, furniture, scaffolding, rigging, lights, sound etc.)       \$         Other Venue Costs (incl. water, electricity, cleaning, waste etc.)       \$         Floor Rental and Set-up Costs       \$         Cogistics Costs       \$         Cogistics Costs       \$         Television Set-up and Production Costs       \$         Entertainment & Engagement Costs (Incl. LED Boards, Giant screen, DJ, MC etc.)       \$         DJ, MC etc.)       \$         Sponss Equiptive Costs       \$         Consumer Area & Activities Costs       \$         Consumer Area & Activities Costs       \$         Consumer Area & Activities Costs       \$         Competition Technology Costs       \$         Costs       \$         Softed ators       \$         Softed costs	u	
Media sales     \$       Other Revenues     \$       Costs     \$       Personnel Salary/Service Fee costs     \$       Accommodation Costs     \$       Catering Costs     \$       Catering Costs     \$       Local Transportation Costs     \$       Human Resource costs     \$       Venue Rental Costs     \$       Venue Rental Costs     \$       Venue Set-up Costs (incl. tribune, furniture, scaffolding, rigging, lights, sound etc.)     \$       Other Venue Costs (incl. water, electricity, cleaning, waste etc.)     \$       Floor Rental and Set-up Costs     \$       Competition Technology Costs     \$       Logistics Costs     \$       Television Set-up and Production Costs     \$       Entertainment & Engagement Costs (Incl. LED Boards, Giant screen, DJ, MC etc.)     \$       Medical Costs     \$       Risk Management / Safety Costs     \$       Accorditation Costs     \$       Sponsorship Delivery Costs     \$       Consumer Area & Activities Costs     \$       VIP/Hospitality Costs     \$       Consumer Area & Activities Costs     \$       Other Costs     \$       Marketing & Communications Costs     \$       Digital Costs     \$       Meridal Costs     \$		
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	Total Costs	\$
	Net Profit (Loss)	\$

### **Additional Terms:**



**Bidders' obligations.** The Bidders jointly and severally agree:

- a. to keep the IFB, including all Appendices and Schedules, and any material, communication and analysis disclosed by VW in respect thereto <u>strictly confidential</u>;
- b. to comply with the IFB, including all Appendices and Schedules, as amended from time to time, and perform all duties and obligations thereunder;
- c. to jointly and severally assume the responsibility to organise the Event (i) in the Host Countries and Host City(ies) as designated above, (ii) on the dates approved by the VW, (iii) in accordance with the requirements, specifications and instructions as from time to time established by VW, (iv) in compliance with the most recent version of the relevant FIVB Regulations and all applicable laws;
- d. not to use any of the rights granted hereunder in a manner that, in the reasonable opinion of VW, is prejudicial to the sport of Volleyball, to VW, to the FIVB and/or to the Event;
- e. not to cause VW, the FIVB and its NFs members, and/or VW contractual partners (including without limitation sponsors, suppliers, broadcasters etc.) to breach any applicable laws.
- f. to jointly and severally pay the Hosting Fee to VW according to the Payment Schedule specified above. The Hosting Fee and any payments due to VW shall be made net of any and all taxes (including any withholding taxes levied at the residence countries of the Bidders), and any other required deductions shall be the sole responsibility of the Bidders. <u>Delayed payments will be subject to interest of five percent (5%) per annum.</u> All payments mentioned herein shall be paid to VW bank account as specified in Appendix 5.

### Binding effect in the event of a successful bid.

By signing below, the Bidders acknowledge that it has reviewed these TnC and agree to be irrevocaly bound by these TnC in organising and hosting the Event in the event of a successful bid.

#### Applicable law and dispute resolution clause.

This IFB shall be construed in accordance with the FIVB Constitution and Regulations and shall be governed by the Laws of Switzerland without regard to its conflict of law rules.

Any dispute arising from or related to the IFB and the bidding process can be submitted exclusively to the Court of Arbitration for Sport in Lausanne, Switzerland, and resolved definitively by a panel of three arbitrators in accordance with the Code of Sports-related Arbitration in force at the time of the notification. The language of the arbitration will be English.



**IN WITNESS WHEREOF** the parties hereto have caused this agreement to be executed by their duly authorised officers or representatives on the day and year of its signature by VW.

For the Primary Organizer	For VW Volleyball World SA
Signature:	_ Signature:
Date/Place	Date/Place
	L. Fernando Lima
Name:	Chairman of the Board
Capacity:	
For the Secondary Organizer	Signature:
, - , - , - , - , - , - , - , - , - , -	Date/Place
Signature:	– Finn Taylor
Date/Place	Chief Executive Officer
Name:	
Capacity:	
For the Tertiary Organizer	
Signature:	_
Date/Place	
Name:	
Capacity:	