

## Part 1 - Invitation for Bid (IFB)

### Schedule 1: Bid Form

This form must be filled in by the Bidder and returned to VW at [event.hosting@volleyball.world](mailto:event.hosting@volleyball.world) **by no later than 5:00 PM Central European Standard Time on 14<sup>th</sup> March 2022.**

All required information/cell must be filled in, unless it is labelled optional. In the event that a party fails to fill in a relevant section and such relevant section has a minimum or default requirement, the Bidder shall be deemed to have bid the minimum or default requirement.

Event Information	
Event Title	FIVB Volleyball Men's World Championship 2022
Suggested Event Dates (see Section C)	26 <sup>th</sup> August to 11 <sup>th</sup> September 2022
Hosting Fee Payment Schedule	<ul style="list-style-type: none"> <li>- 1st instalment: 50% of the total Hosting Fee due upon execution of the Hosting Agreement between VW and the Local Organiser;</li> <li>- 2nd instalment: 50% of the total Hosting Fee due no later than 2 (two) months before the start of the Event.</li> </ul>

Please complete the below information:

A Principal Organizer information	
1.	Hosting Country and City
2.	Name of Organizer/ NF
3.	Contact Person
4.	Email address
5.	Contact Phone
6.	Mobile
7.	Federation Website
B. Hosting fee proposal	
1.	Organizer hereby submits a hosting fee bid of USD\$.....
C. Proposed Event Dates	
1.	Proposed Starting Date
2.	Proposed Ending Date
D1 Event Information (Primary Competition Venue)	
1.	Competition Venue (name and address)
2.	Type of Venue
3.	Venue Website
4.	Venue Capacity in VBformat
5.	Height to low steel
6.	Is rigging possible in venue
	ft/ meters
	Yes <input type="checkbox"/> No <input type="checkbox"/>

7.	Rigging hanging capacity		lbs/ kgs
8.	Do you have a FIVB approved Gerflor taraflex floor	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.	Field of play lighting power	In Lux	
10.	Existing Media Facilities in venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
11.	Is there a loading dock at the building	Yes <input type="checkbox"/>	No <input type="checkbox"/>
12.	Does the arena have a sound system and PA	Yes <input type="checkbox"/>	No <input type="checkbox"/>
13.	Sound system type and design		
14.	Are there VIP facilities/ Suites	Yes <input type="checkbox"/>	No <input type="checkbox"/>
15.	Number of working rooms available		
<b>D2 Event Information (Secondary Competition Venue)</b>			
1.	Competition Venue (name and address)		
2.	Type of Venue		
3.	Venue Website		
4.	Venue Capacity in VB format		
5.	Height to low steel		ft/ meters
6.	Is rigging possible in venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
7.	Rigging hanging capacity		lbs/ kgs
8.	Do you have a FIVB approved Gerflor taraflex floor	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.	Field of play lighting power	In Lux	
10.	Existing Media Facilities in venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
11.	Is there a loading dock at the building	Yes <input type="checkbox"/>	No <input type="checkbox"/>
12.	Does the arena have a sound system and PA	Yes <input type="checkbox"/>	No <input type="checkbox"/>
13.	Sound system type and design		
14.	Are there VIP facilities/ Suites	Yes <input type="checkbox"/>	No <input type="checkbox"/>
15.	Number of working rooms available		
<b>D3 Event Information (Tertiary Competition Venue)</b>			
1.	Competition Venue (name and address)		
2.	Type of Venue		
3.	Venue Website		
4.	Venue Capacity in VBformat		
5.	Height to low steel		ft/ meters
6.	Is rigging possible in venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
7.	Rigging hanging capacity		lbs/ kgs
8.	Do you have a FIVB approved Gerflor taraflex floor	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.	Field of play lighting power	In Lux	
10.	Existing Media Facilities in venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
11.	Is there a loading dock at the building	Yes <input type="checkbox"/>	No <input type="checkbox"/>
12.	Does the arena have a sound system and PA	Yes <input type="checkbox"/>	No <input type="checkbox"/>
13.	Sound system type and design		

14.	Are there VIP facilities/ Suites	Yes <input type="checkbox"/>	No <input type="checkbox"/>
15	Number of working rooms available		
<b>E. Training Hall Information</b>			
1.	Competition Venue (name and address)		
2.	Type of Venue		
3.	Venue Website		
4.	Stadium Capacity in Volleyball format		
5.	Height to low steel		
<b>F1. Hotel Information (Principal Hotel)</b>			
1.	Name of Hotel		
2.	Address		
3.	Website		
4.	Dedicated floors for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
5.	Dedicated restaurant for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
6.	Dedicated Gym for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
7.	Gym working hours		
9.	Distance to venue from hotel?		
<b>F2. Hotel Information (Secondary Hotel if needed)</b>			
1.	Name of Hotel		
2.	Address		
3.	Website		
4.	Dedicated floors for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
5.	Dedicated restaurant for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
6.	Dedicated Gym for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
7.	Gym working hours		
9.	Distance to venue from hotel?		
10.	Will shuttle service be available from hotel to venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
10.	Will shuttle service be available from hotel to venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
<b>F2. Hotel Information (Tertiary Hotel if needed)</b>			
1.	Name of Hotel		
2.	Address		
3.	Website		
4.	Dedicated floors for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
5.	Dedicated restaurant for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
6.	Dedicated Gym for the event	Yes <input type="checkbox"/>	No <input type="checkbox"/>
7.	Gym working hours		
9.	Distance to venue from hotel?		

10.	Will shuttle service be available from hotel to venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
10.	Will shuttle service be available from hotel to venue	Yes <input type="checkbox"/>	No <input type="checkbox"/>
<b>G. Airport Information</b>			
1.	Closest Airport		
2.	Distance and travel time from airport to the venue	KMs	Mins
<b>H. Tentative Commercial Partners</b>			
	Name	Category	Association
1.			
2.			
3.			
4.			
5.			
<b>I. Local Weather conditions</b>			
1.	Minimum/ Maximum temperature		
2.	Average Rainfall		
<b>J. Mandatory documents to be included</b>			
1.	Auto Cad of each venue (editable version)		
2.	Confirmation from venue owner that the venue is available for the event		
3.	City Map indicating venues and hotel		
4.	Draft Promotional Plan		
<b>K. Draft Event Budget</b>			
<b>Revenues</b>		Indicate Currency:	
Ticket Sales		\$	
Hospitality		\$	
Merchandising & Licensing		\$	
Food & Beverage		\$	
Sponsorship sales		\$	
Government & Host City Funding		\$	
Media sales		\$	
Other Revenues		\$	
<b>Total Revenue</b>		\$	
<b>Costs</b>			
Personnel Salary/Service Fee costs		\$	
Accommodation Costs		\$	
Catering Costs		\$	
Local Transportation Costs		\$	
Human Resource costs		\$	
Venue Rental Costs		\$	
Venue Set-up Costs (incl. tribune, furniture, scaffolding, rigging, lights, sound etc.)		\$	
Other Venue Costs (incl. water, electricity, cleaning, waste etc.)		\$	
Floor Rental and Set-up Costs (Indoor) / Sand Costs (Beach)		\$	
Sports Equipment Costs		\$	
Competition Technology Costs		\$	
Logistics Costs		\$	
Television Set-up and Production Costs		\$	
Entertainment & Engagement Costs (Incl. LED Boards, Giant screen, DJ, MC etc.)		\$	
Medical Costs		\$	
Risk Management / Safety Costs		\$	
Accreditation Costs		\$	
Sponsorship Delivery Costs		\$	

Consumer Area & Activities Costs	\$
VIP/Hospitality Costs	\$
Licensing & Merchandising Costs	\$
Ticketing Costs	\$
Commissions	\$
Marketing & Communications Costs	\$
Digital Costs	\$
Media Costs	\$
Prize Money	\$
Promoter / Organiser Fees	\$
Ceremonies	\$
Side events	\$
Data Collection costs	\$
Miscellaneous Costs	\$
Others	\$
Total Costs	\$
<b>Net Profit (Loss)</b>	<b>\$</b>

**Additional Terms:**

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**Bidder's obligations.** The Bidder agrees:

- a. to keep the IFB, including all Appendices and Schedules, and any material, communication and analysis disclosed by VW in respect thereto **strictly confidential**;
- b. to comply with the IFB, including all Appendices and Schedules, as amended from time to time, and perform all duties and obligations thereunder;
- c. to assume the responsibility to organise the Event (i) in the Host Country and Host City(ies) as designated above, (ii) on the dates approved by the VW, (iii) in accordance with the requirements, specifications and instructions as from time to time established by VW, (iv) in compliance with the most recent version of the relevant FIVB Regulations and all applicable laws;
- d. not to use any of the rights granted hereunder in a manner that, in the reasonable opinion of VW, is prejudicial to the sport of Volleyball, to VW, to the FIVB and/or to the Event;
- e. not to cause VW, the FIVB and its NFs members, and/or VW contractual partners (including without limitation sponsors, suppliers, broadcasters etc.) to breach any applicable laws.
- f. to pay the Hosting Fee to VW according to the Payment Schedule specified above. The Hosting Fee and any payments due to VW shall be made net of any and all taxes (including any withholding taxes levied at the residence country of the Bidder), and any other required deductions shall be the sole responsibility of the Bidder. **Delayed payments will be subject to interest of five percent (5%) per annum.** All payments mentioned herein shall be paid to VW bank account as specified in Appendix 5.

**Binding effect in the event of a successful bid.**

By signing below, the Bidder acknowledges that it has reviewed these TnC and agrees to be Irrevocally bound by these TnC in organising and hosting the Event in the event of a successful bid.

**Applicable law and dispute resolution clause.**

This IFB shall be construed in accordance with the FIVB Constitution and Regulations and shall be governed by the Laws of Switzerland without regard to its conflict of law rules.

Any dispute arising from or related to the IFB and the bidding process can be submitted exclusively to the Court of Arbitration for Sport in Lausanne, Switzerland, and resolved definitively by a panel of three arbitrators in accordance with the Code of Sports-related Arbitration in force at the time of the notification. The language of the arbitration will be English.

**IN WITNESS WHEREOF** the parties hereto have caused this agreement to be executed by their duly authorised officers or representatives on the day and year of its signature by VW.

**For the Organiyer**

Signature: \_\_\_\_\_

Date/Place \_\_\_\_\_

Name: \_\_\_\_\_

Capacity: \_\_\_\_\_

**For VW Volleyball World SA**

Signature: \_\_\_\_\_

Date/Place \_\_\_\_\_

**L. Fernando Lima**

**Chairman of the Board**

Signature: \_\_\_\_\_

Date/Place \_\_\_\_\_

**Finn Taylor**

**Chief Executive Officer**